



## Practitioner Sales Consultant

Tasmania

### Part Time Opportunity

The BioCeuticals practitioner-only brand is proudly owned by Australia's largest healthcare company, **Blackmores Limited**. BioCeuticals is in its own right Australia's leading provider of nutritional and therapeutic supplements. Renowned for manufacturing and delivering high quality integrative medicines to healthcare practitioners, BioCeuticals aims to consistently raise the standards of natural-based therapies.

BioCeuticals unique culture and passion towards quality, excellence and accessible leadership, as well as a rewarding commission structure makes us an employer of choice.

We are seeking a motivated, experienced sales professional with a strong customer focus to join our VIC/TAS Sales Team via a **part time role of 3 days per week** to address the Tasmanian market.

The successful candidate will be responsible for representing the Company and driving sales, fortifying and developing business relationships and meeting established revenue targets. They will demonstrate the ability to manage and monitor key accounts to ensure customer expectations and service standards are met and to identify and maximize sales opportunities.

#### As the successful candidate you will:

1. Develop strong relationships and partnerships within our practitioner, retail and clinic sectors.
2. Provide excellence in customer service to the existing client base, and confidently develop new business within Tasmania.
3. Ability to work both autonomously and within a team.
4. Display excellent personal presentation and integrity.
5. Display excellent time management and organisational skills.
6. Deliver detailed sales activity reports in a timely manner.

#### Pre-requisites for success appointment include:

7. Strong sales experience preferably pharmacy, clinic and/or health food sectors.
8. A background in Natural Medicine, Nutrition or related field i.e. a degree or diploma in science or natural medicine.
9. Hold a valid driver's license and possess a road worthy vehicle.

We offer an attractive remuneration package consisting of base salary and superannuation, commensurate with experience. A car allowance is provided and commission earnings based on achievement of set targets are also available. Interested? Please apply through the link: <http://rerecau.com/rethink2/jobs/view/243>  
Please note that applications close **Tuesday 07<sup>th</sup> of April**.

BioCeuticals is an equal employment opportunity employer.

Read more at [www.bioceuticals.com.au](http://www.bioceuticals.com.au)

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**Thank you in anticipation of your interest in this opportunity with BioCeuticals.**