

# PRACTITIONER SALES CONSULTANT

## Perth Based Role

Start 2015 with a new career step within the industry leading Blackmores group.

The **BioCeuticals** practitioner-only brand is proudly owned by Australia's largest healthcare company, **Blackmores Limited**. **Blackmores**, Australia's leading natural health brand, improves peoples' lives by delivering the world's best natural health solutions, to become peoples' first choice in healthcare.

**BioCeuticals** is in its own right Australia's leading provider of nutritional and therapeutic supplements. Renowned for manufacturing and delivering high quality integrative medicines to healthcare practitioners, **BioCeuticals** aims to consistently raise the standards of natural-based therapies.

*If you crave variety and challenge with your career and you would like the opportunity to use skills developed in consultative sales, you will love this role.*

Reporting to the Western Australian **State Sales Manager**, the primary purpose of the role is to champion BioCeuticals premium nutritional and therapeutic products to the allied health practitioner market.

To be considered for this role you will have: -

1. Qualifications in naturopathy or a related health and nutritional field;
2. Demonstrated customer service and sales capabilities;
3. Experience in building business relationships and partnerships;
4. Ability to work autonomously to set activity levels and result based targets;
5. Personal integrity;
6. Excellent time management and organisational skills; and
7. Hold a valid driver's license.

We offer an attractive remuneration package consisting of base salary and superannuation, commensurate with experience. A fully maintained company car is provided and commission earnings based on achievement of set targets is also available.

Interested? Please email your CV plus a cover letter that addresses the above 7 points and explains your interest in this role with BioCeuticals to [careers@fit.net.au](mailto:careers@fit.net.au). Please put "**Practitioner Sales Consultant Application**" in the subject line and be aware that applications close Monday 16<sup>th</sup> of February.

BioCeuticals is an equal employment opportunity employer.

Read more: <http://www.bioceuticals.com.au/page/career#ixzz3PJQOFeTV>

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