

Head of Professional Services - BLACKMORES.

Combination of retail Pharmacy knowledge and field management expertise. Deliver excellence in education via In-Store advisors & State Trainers. National role with focus on Pharmacy/Health & Food channels.

Blackmores are recognised as a market leader in developing and marketing products and services throughout Australasia. The scope for career growth and personal development continues to grow within Blackmores as we enjoy year on year growth and extend our presence across Asia.

This role is critical in ensuring our Pharmacy/Health/Food channel clients and their retail customers obtain excellence in support via our In-Store Advisors and State Trainers.

Reporting to the Director of Retail Operations, the key performance areas include tangible extension of market share, client and retail customer satisfaction and employee engagement.

You will be commercially astute with a history of implementing strategic planning that translates into tangible growth and positive change. Exposure to retail Pharmacy operations and then extended experience into direct supply sales management functions will give you a strong knowledge foundation with this role.

As part of a cross functional team this role works hand in hand with the National Field Sales Manager and the Head of Pharmacy/Health/Food Channels on the development and delivery of initiatives to support Team Australia in meeting our objectives.

Please note that this role has a National scope and in this context it is envisaged that a significant amount of your time will be spent travelling or with our in-store teams.

This is an ideal opportunity to gain access to a business culture that proactively seeks to enhance the abilities and wellbeing of its employees through ongoing training and development programs. For the successful applicant we are offering an executive package commensurate with the seniority this role will play in our continuing expansion.

To provide an expression of interest in this opportunity, please follow the link http://rerecau.com/rethink2/jobs/view/346

You will be asked to provide contact details; attach your resume and answer preliminary questions to assist us in quickly communicating with all applicants.

Thank you in anticipation of your interest in this opportunity with BLACKMORES.

Applications close 2nd September 2015