



S.A. State Field Business Manager

Make an impact with one of Australia's most trusted brands

Coach, guide and mentor our State Field Sales team

Company Car + OTE incentives & profit share – Wingfield

Blackmores is a market leader in developing and marketing products and services throughout Australasia that deliver a more natural approach to health. We are passionate about delivering high quality products and services and we always seek to develop and promote people who share this vision.

We are seeking an FMCG/Pharmacy or Health sales professional with knowledge of the SA market to coach and guide our Field Sales Team in achieving their objectives.

Reporting to the State Manager, you will become an important part of our South Australian team.

The primary purpose with this new role is the coaching, training and supervision of the traditional sales team to deliver profitable sales growth, share growth and effective brand execution aligned to agreed business strategies and objectives. You will also provide relief and support to the State Manager as required.

The successful candidate will ideally have relevant tertiary qualifications and experience linked to the FMCG/Grocery or affiliated industries such as complimentary Health or OTC Pharmacy.

You will be a focused on the needs of others, work collaboratively, demonstrate flexibility and be outcomes orientated.

This is a great time to join Australia's leading wellbeing company as we enjoy consistent year on year growth across the business while continuing to build our presence within the Asian region.

Blackmores is a smoke-free environment where the health of employees is valued and they are provided with a range of benefits including ongoing planned personal development and generous product discounts.

If you wish to be part of an organisation where people are genuinely committed to the values that are at the heart of our business: passion for natural health, integrity, respect, leadership and social responsibility; then please click follow the link <http://rerecau.com/rethink2/jobs/view/341>

You will be asked to provide contact details and paste or attach your resume prior to answering a brief questionnaire to assist us in rapidly communicating with all applicants.

Thank you in anticipation of your interest in this opportunity with Blackmores.

Applications close 18th August 2015
