



W.A. State Sales Manager - BLACKMORES.

Responsibility for all facets of W.A. State Sales Management.

Attractive package designed to motivate the right person.

Ongoing Training & Career Development Potential. Location – Canning Vale.

Blackmores has long been recognised as a preferred employer in the marketplace. To be an employer of choice we must create a compelling employment experience for all staff.

We are seeking a senior sales management professional who has the experience and skills to identify, prioritise, enhance and implement existing & new opportunities across our W.A. State Sales operations.

Reporting to the **National Field Sales Manager**, you will have the maturity and experience to identify new opportunities while also motivating and incentivizing the W.A. sales resources in achieving their immediate goals and objectives.

We see you being someone with appropriate management experience but also with hands-on senior account management expertise. This role will involve some direct management with senior W.A. accounts.

Professionals out of Pharmacy, Health or FMCG related backgrounds with existing relationships in the market will be able to hit the ground running. These backgrounds are however not mandatory and sales professionals from other backgrounds who can demonstrate a history of successful sales management are encouraged to apply.

We see you being a highly organised and strategic results driven individual who is analytical, strategic and innovative in your thinking.

In managing the W.A. Sales team we see you having advanced interpersonal skills and a desire to see your sales team develop, grow as individuals and mature while achieving their respective sales objectives.

In addition to an executive package, the successful applicant will be motivated through significant and achievable OTE incentives.

This is also an opportunity to take the first step in accessing a terrific work environment where opportunities can open across the scope of our Asia Pacific operations.

Blackmores staff embrace a passion for natural health, integrity, respect, leadership and social responsibility. They are also encouraged to maintain a work-life balance.

To provide an expression of interest in this career enhancing opportunity, please follow the link <http://rerecau.com/rethink2/jobs/view/278>. Closing date Wednesday 3rd June 2015.

You will be asked to provide contact details; attach your resume and answer preliminary questions to assist us in quickly communicating with all applicants.

Thank you in anticipation of your interest in this opportunity with us.