



## **NSW Sales Coordinator - BLACKMORES.**

**Use your knowledge of sales functions to support our NSW Sales team.**

**Great opportunity to make the transition into Sales Support functions.**

**Subsidised café/Gym/Lap pool and great product discounts – Warriewood.**

**Blackmores** is a market leader in developing and marketing products and services throughout Australasia that deliver a more natural approach to health. We are passionate about delivering high quality products and services and we always seek to develop and promote people who share this vision.

This is a wonderful time to join the Blackmores team as we enjoy year on year growth and continue to build our presence in the Asian region.

***We are seeking an energetic, highly organised person to become an integral part of our State sales operation in NSW.***

The State Sales Coordinator role supports a large number of Customer Business Managers (Account Management) and InStore Advisors across the full scope of NSW. The primary function with this role is to assist the sales team wherever possible in supporting the legitimate needs of their clients and achieving the State Sales objectives.

Being able to assess and prioritize your internal customers' needs (the Sales team) is crucial to your success in this role.

Understanding that some requests based on end customer needs do take precedence and also understanding that occasionally some requests may not be quite so critical despite the amount of noise generated is all part of this function.

This is why someone with an understanding of sales functions can make a successful transition into this support function.

You will be responsible for organizing sales meetings and general administrative support so in this context you will have strong attention to detail and follow up processes.

An understanding of sales reporting software and some experience with POS promotions and product advertising materials will be valuable in hitting the ground running with this role.

This role reports to the NSW State Sales Manager and in this context you will occasionally be asked to assist with PA function however the key objective is to assist the sales operation in achieving the State sales objectives.

We encourage our team to maintain an ongoing work-life balance and we actively promote personal development through ongoing training programs. On offer is the opportunity to join a market leader who values the health and personal development of their employees.

If you would like to join Australia's leading natural health brand and a business that seeks to improve peoples' lives by delivering the world's best natural health solutions, please follow the link <http://rerecau.com/rethink2/jobs/view/448>

*You will be asked to provide contact details and paste or attach your resume prior to answering a brief questionnaire to assist us in rapidly communicating with all applicants.*

**Thank you in anticipation of your interest in this opportunity with Blackmores.**

**Applications close 5<sup>th</sup> February 2016**