



State Sales Manager - NSW

Make an impact with one of Australia's most trusted brands

Coach, guide and mentor our State Sales team

Company Car + OTE incentives & profit share – Warriewood

Blackmores is a market leader in developing and marketing products and services throughout Australasia that deliver a more natural approach to health. We are passionate about delivering high quality products and services and we always seek to develop and promote people who share this vision.

We are seeking an FMCG/Pharmacy or Health sales professional with knowledge of the NSW market to coach and guide our State Sales Team in achieving their objectives.

Reporting to the National Field Sales Manager, the primary purpose with this function is to deliver profitable sales results through the effective management of the state team, key retail relationships and the implementation of agreed strategies.

Coaching, training and supervision of the traditional sales team will be integral to success with this role.

The successful candidate will ideally have relevant tertiary qualifications and experience linked to the FMCG/Grocery or affiliated industries such as complimentary Health or OTC Pharmacy.

You will be focused on the needs of others, work collaboratively, demonstrate flexibility and be outcomes orientated. This is a great time to join Australia's leading wellbeing company as we enjoy consistent year on year growth across the business while continuing to build our presence within the Asian region.

Blackmores is a smoke-free environment where the health of employees is valued and they are provided with a range of benefits including ongoing planned personal development and generous product discounts.

If you wish to be part of an organisation where people are genuinely committed to the values that are at the heart of our business: passion for natural health, integrity, respect, leadership and social responsibility; then please follow the link <http://rerecau.com/rethink2/jobs/view/536>

You will be asked to provide contact details and paste or attach your resume prior to answering a brief questionnaire to assist us in rapidly communicating with all applicants.

Thank you in anticipation of your interest in this opportunity with Blackmores.

Applications close Saturday 13th August 2016
