



State Field Business Manager VIC

Make an impact with one of Australia's most trusted brands.

Coach, guide and mentor our State Sales team.

Company Car + OTE incentives + Super & Profit Share – Surrey Hills.

Blackmores is a market leader in developing and marketing products and services throughout Australasia that deliver a more natural approach to health. We are passionate about delivering high quality products and services and we always seek to develop and promote people who share this vision.

We are seeking a motivated professional to manage and mentor our sales team. Ideally with relevant field management experience in FMCG/Pharmacy or Health related industry .

Reporting to the State Sales Manager, the key responsibility of the role is to coach, mentor and drive our Vic/Tas Field team to not only meet but exceed budget and customer expectations. Further to driving the sales team you will also manage some key State groups.

The successful candidate will ideally have relevant tertiary qualifications and experience linked to the FMCG/Pharmacy or affiliated industries such as complimentary Health or OTC Pharmacy. More than this we want someone who can think differently, help create and drive an amazing culture of success as well as have some fun doing it on the way!

You will be someone who loves improving others, you will be solutions oriented and enjoy the day to day drive to achieve sales success. We want a person that loves a challenge and thrives on working closely with the sales team to drive amazing results.

This is a great time to join Australia's leading wellbeing company as we enjoy continued growth across Australasia.

Blackmores is a smoke-free environment where the health of employees is valued and they are provided with a range of benefits including ongoing planned personal development and generous product discounts.

If you wish to be part of an organisation where people are genuinely committed to the values that are at the heart of our business: passion for natural health, integrity, respect, leadership and social responsibility; then please click the link <http://rerecau.com/rethink2/jobs/view/639>

You will be asked to provide contact details and paste or attach your resume prior to answering a brief questionnaire to assist us in rapidly communicating with all applicants.

Thank you in anticipation of your interest in this opportunity with Blackmores

Applications close Sunday 12th March 2017
